



OPPORTUNITY PROFILE

DIRECTOR OF DEVELOPMENT



**A tradition of
ministering to
the whole person
– physical needs
first, then spiritual
–continuing to help
all who are in need.**

OVERVIEW

MorningStar Mission of Joliet, IL is seeking a **Director of Development** to oversee the planning and execution of all fundraising efforts by the organization, and to cultivate the relationship between the mission and its extraordinary donors.



“... lives are being made new here at the Mission”

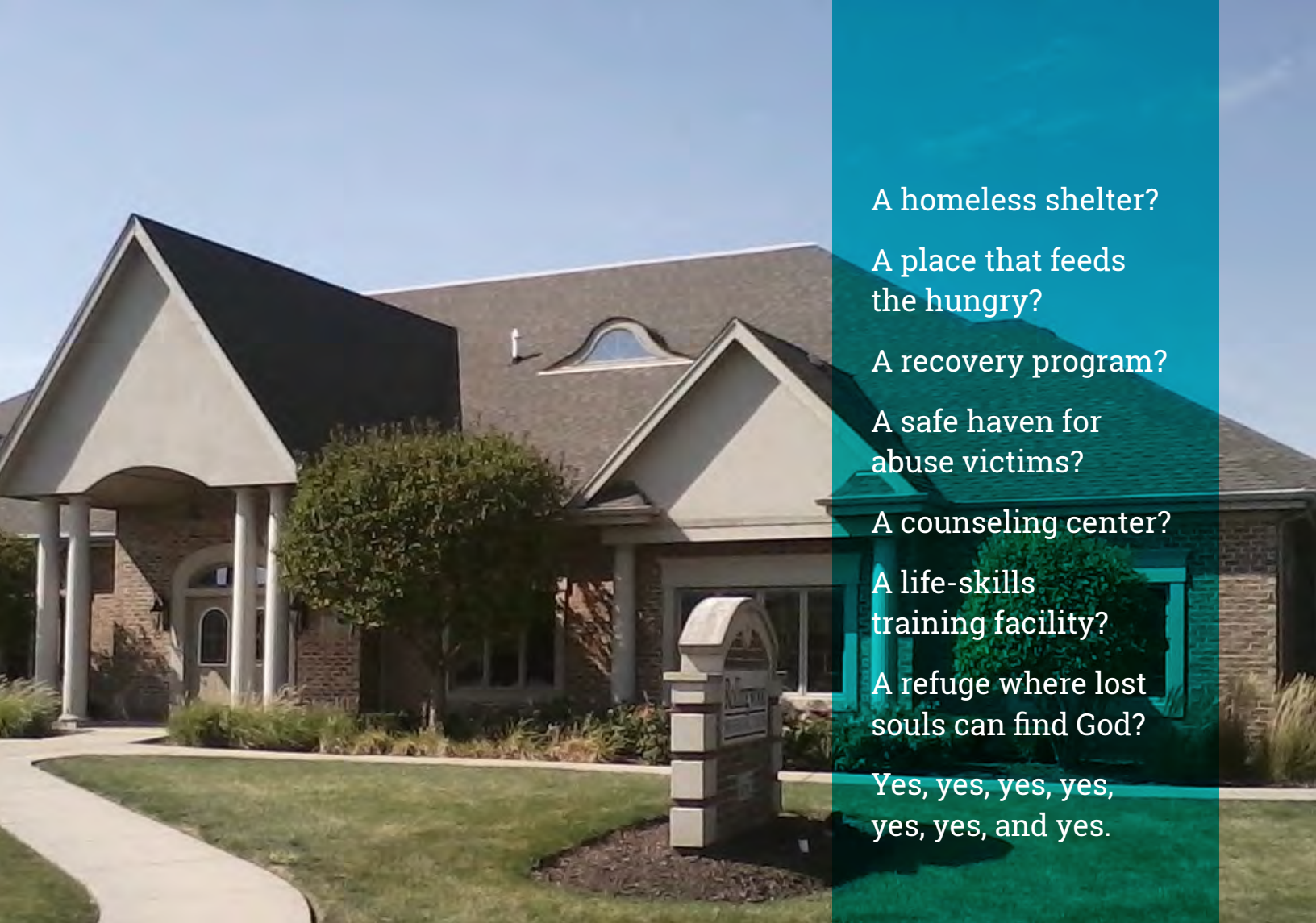
Are you ready to add your talents to this growing, mission-driven organization?

If so, we invite you to thoughtfully consider this unique opportunity.

The MorningStar Mission was formed in 1909, in the heart of Joliet’s “Whiskey Row,” with the purpose of feeding the hungry, helping the homeless, and encouraging people in need to accept Jesus Christ as their Lord and Savior. Today’s Mission is following the founder’s tradition of ministering to the whole person – physical needs first, then spiritual – and continues to help all who are in need.

The Director of Development will have the opportunity to join a vibrant team of mission-driven leaders. This group of committed professionals works tirelessly, supports each other in every challenge, and treats one another as valued family members. Foundational to the success of this leadership team is the privilege and responsibility to model Christ-like behavior, and the deep desire for people to know His love.

Our next Director of Development will have the opportunity to build on our existing success – our bills are paid, we adapted and thrived in the midst of the pandemic, and new ministries are on the horizon. We’re looking for the skilled and gifted individual who can expand our base of support, execute our development strategies, and engage with our amazing donors to provide the opportunity for transformational generosity.



A homeless shelter?

A place that feeds
the hungry?

A recovery program?

A safe haven for
abuse victims?

A counseling center?

A life-skills
training facility?

A refuge where lost
souls can find God?

Yes, yes, yes, yes,
yes, yes, and yes.

MESSAGE

FROM THE EXECUTIVE DIRECTOR

What is MorningStar Mission? A homeless shelter? A place that feeds the hungry? A recovery program? A safe haven for abuse victims? A counseling center? A life-skills training facility? A refuge where lost souls can find God? The answers are yes, yes, yes, yes, yes, yes, and yes. We are all of those things, and more. Struggling neighbors come to the Mission seeking help in one or more of those areas — and occasionally even all of them.

One of the things I've learned over the years is that our job is to accept and love the people who come to us for help. We can't change people's lives, but God can. When we are faithful in our calling to love those God brings to us, He is faithful to do a life-changing work in them.

I invite you to consider joining the MorningStar family to support our neighbors in need and fulfill our calling to serve.

Sandi Perzee

Sandi Perzee, Executive Director

OUR MISSION

Mission Statement. MorningStar Mission Ministries is a non-denominational organization dedicated to relieving the spiritual and physical hunger of the poor. We do this by providing food for the hungry, clothing for the needy, shelter for the homeless and the Gospel of Jesus Christ for all.



East Side Café



Mary L. Weitendorf
Women and Family Center



Men's Emergency Shelter



Veteran's Program



MorningStar Counseling Center



Hope House

Mission Ministries

- Mary L. Weitendorf Women and Family Center
- Reclaim Youth Support Ministry
- East Side Café
- Men's Emergency Shelter
- New Day Drop-In Center
- Treasure Chest Thrift Stores
- 180 Men's Residential Recovery
- Hope House
- Veteran's Program
- MorningStar Counseling Center
- Food Pantry
- Community Outreach
- ...and more

THE POSITION

The Director of Development will play a key role in building a sustainable future for MorningStar Mission. This person will cultivate and grow relationships with donors, vendors, churches, and community organizations. Future capital campaigns, grants, major gifts, and planned giving will also fall under the leadership of this role. Essentially, the Director of Development, in conjunction with the Executive Director and the Board, will be responsible for all aspects of fundraising, donor development, and community relations.

IDEAL CANDIDATE

The Development Director is an innovative, faith-first, relationship builder. You report to the Executive Director and work hand in hand with a senior leadership team that is committed to living out the vision of MorningStar.

If this is you, your willingness to “do what needs to be done” supersedes the formal description of your job. You see yourself as part of the team and embrace the opportunity to be a servant leader. Yet, you are fully capable of making independent decisions and taking initiative in your work. Your faith is deep and your actions make a difference.

It's quite possible that you haven't yet held the lead development role in an organization. You've excelled in major gifts or donor relations and there's been observable growth in your leadership ability. You're ready for the next step. Then again, maybe you've “been there, done that” but your drive and energy haven't waned because this isn't just a job for you. It's a calling.

Emotional intelligence is a must in this role and a bit of extraversion is helpful. But you already knew that. Your ability to ask for the gift is presumed and your sense of humor is indispensable. You're ready to live out your faith in a way that reflects the ministry of Christ. This is who you are.

Desired Background and Qualifications

The preferred candidates will match many of these descriptors:

- A vibrant personal relationship with Jesus Christ
- Full agreement with the Mission's statement of faith
- Demonstrated desire to live out the MorningStar vision
- Minimum of 4 years of experience in fundraising, development, or related field
- Specific and successful experience in developing, organizing, and implementing successful fundraising campaigns
- Professional experience in writing and public speaking
- CFRE certification is a plus
- Bachelor's Degree is preferred
- High level of flexibility and emotional intelligence



... this isn't just a job
for you. It's a calling.

THE PROCESS

After reading this profile and reviewing the MorningStar website, if you are interested in exploring this opportunity, and if you believe there is a foundational fit between you and MorningStar, we invite you to engage in the discovery process with us. Please know that all information and conversations are handled confidentially.

To initiate an inquiry, please submit a current resume and a brief statement of interest to: MorningStar@infusesearch.com

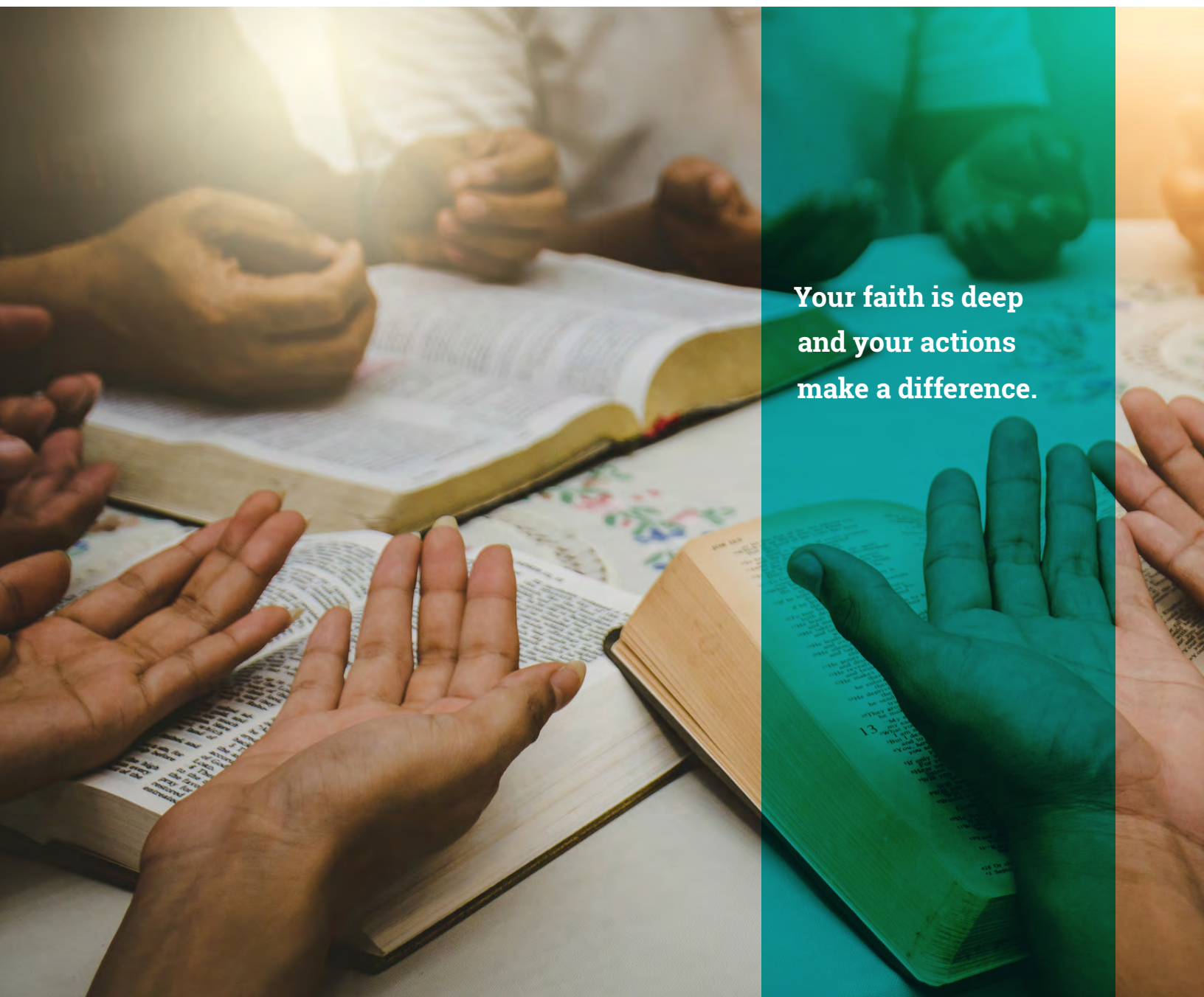
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and your actions
make a difference.**